



PRELIMINARY INDUSTRY SALES REPORT

AUSTRALIAN MARKET

September 2019

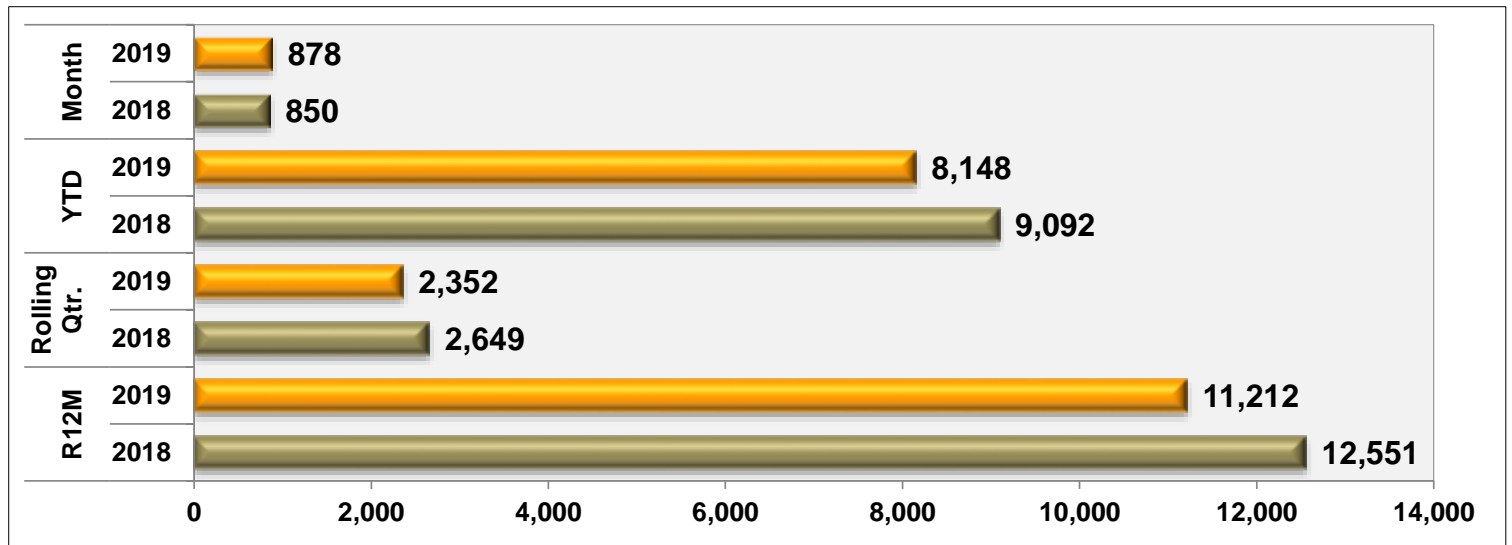
Confidential - Not for publication or dissemination.

Release Date: 04.10.19

AGRIVIEW PTY LTD
info@agriview.com.au
PH: 03 9372 06454

AUSTRALIAN MARKET

Tractors



VARIANCE Year on Year

MONTH	3.3%	YTD	-10.4%	Rolling Qtr.	-11.2%	R12M	-10.7%
-------	------	-----	--------	--------------	--------	------	--------

Hp Demand

ENG Hp	Month	YTD
> 40	2.3%	-9.4%
40-100	-3.3%	-13.0%
100-200	4.1%	-11.9%
200 PLUS	20.0%	-2.2%

Around the States

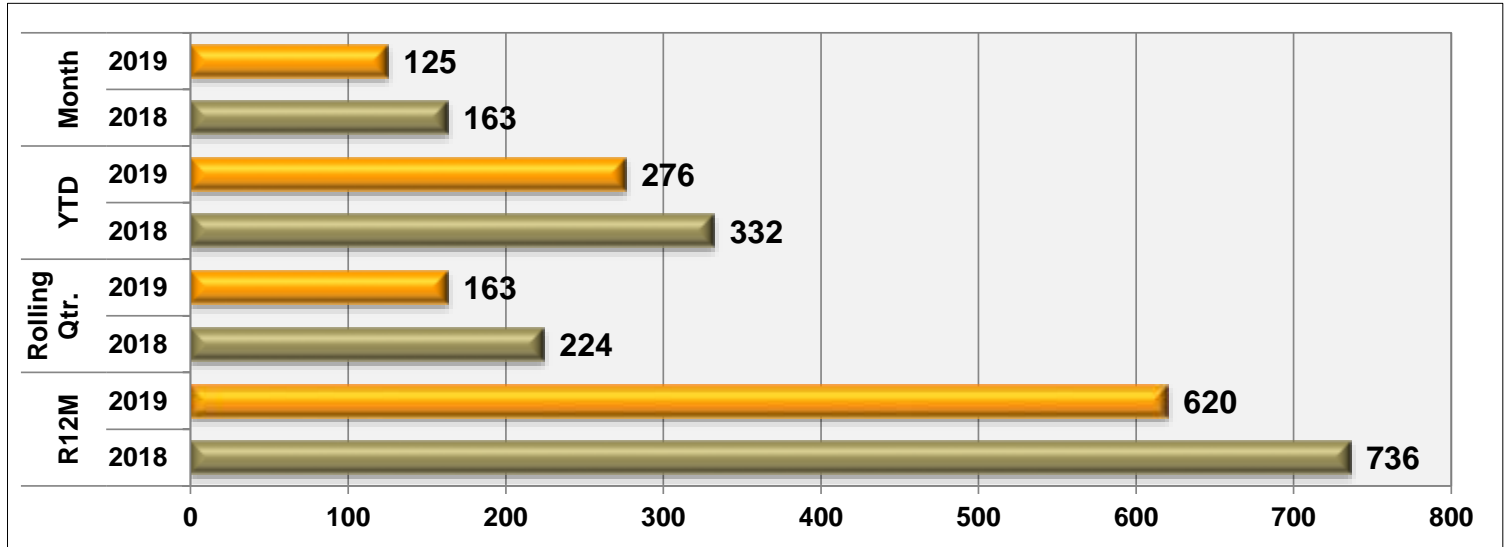
	Month	YTD
QLD.	-4.9%	-7.0%
NSW	6.2%	-19.8%
VIC.	22.7%	-5.1%
TAS.	3.2%	6.7%
SA	-38.9%	-26.3%
NT	-25.0%	-7.3%
WA	12.6%	6.5%

Retail Turnover - \$Million

		Var. YoY
MONTH	\$95.3	9.3%
YTD	\$922.2	-6.2%
ROLLING QTR.	\$222.5	-12.4%
R12M	\$1,246.0	-6.2%

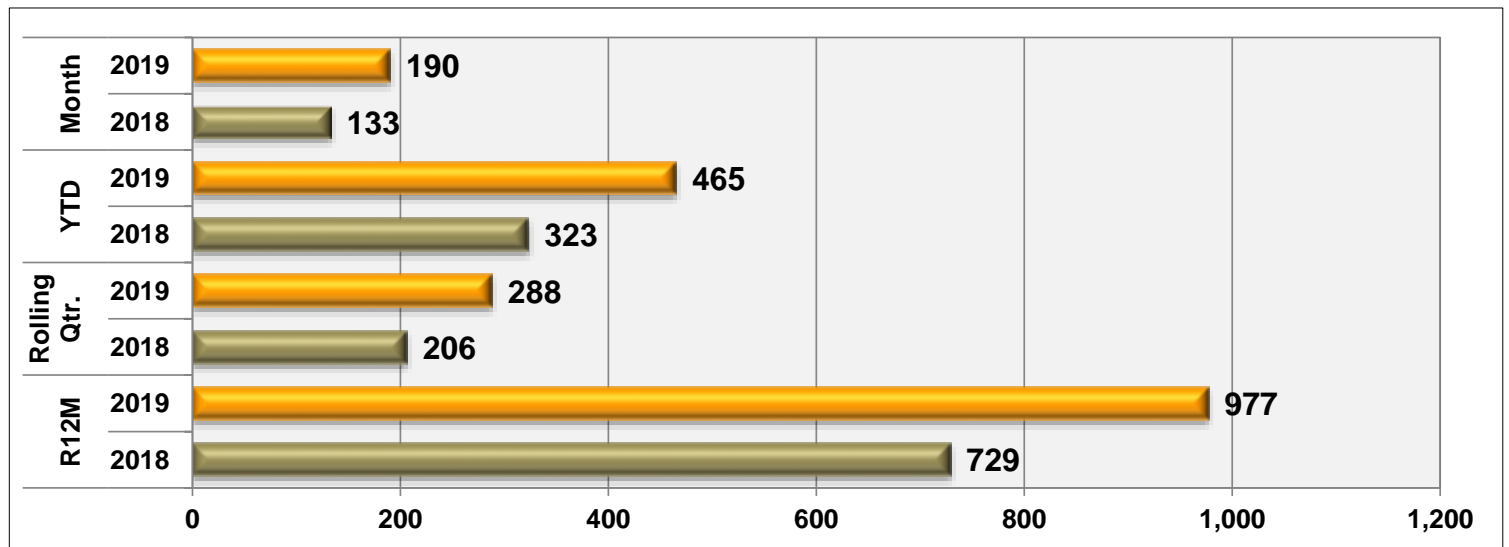
AUSTRALIAN MARKET

Combine Harvesters



VARIANCE Y on Y							
MONTH	-23.3%	YTD	-16.9%	Rolling Qtr.	-27.2%	R12M	-15.8%

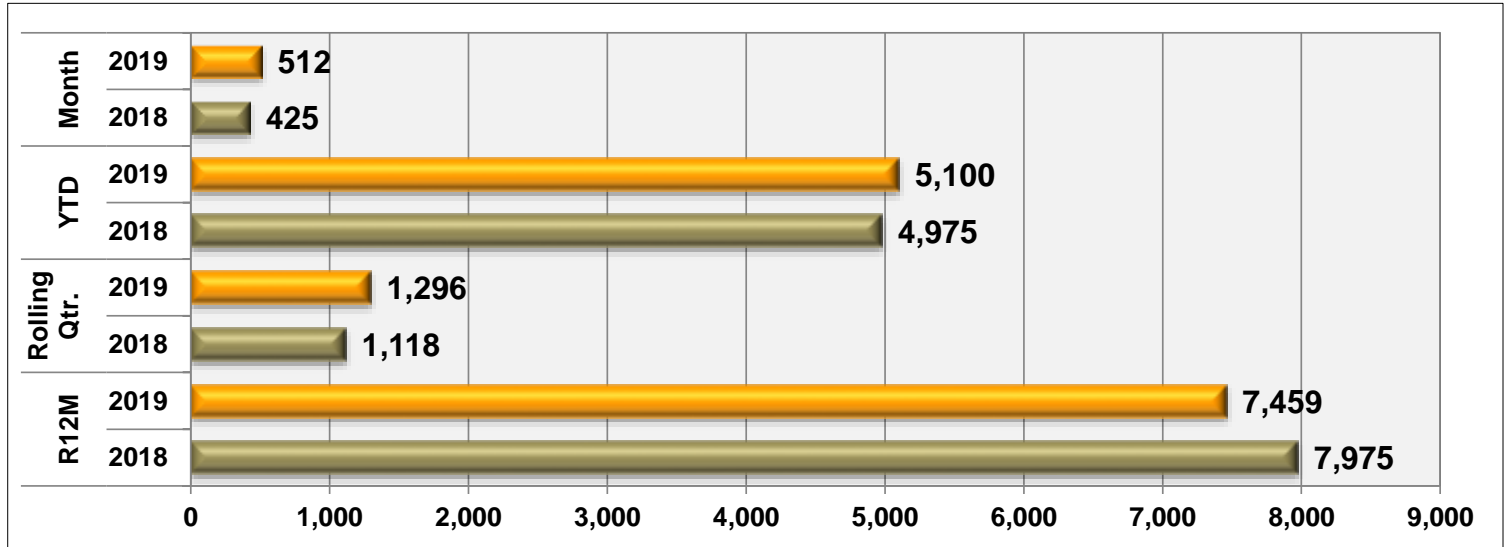
Balers



VARIANCE Y on Y							
MONTH	42.9%	YTD	44.0%	Rolling Qtr.	39.8%	R12M	34.0%

AUSTRALIAN MARKET

Out Front Mowers



VARIANCE Y on Y

MONTH	20.5%	YTD	2.5%	Rolling Qtr.	15.9%	R12M	-6.5%
-------	--------------	-----	-------------	--------------	--------------	------	--------------