

# BG ORANGE

## MARKETPLACE INSIGHTS FARMING MACHINERY JULY 2022 TO JUNE 2023

## KRISTEN PATRICK

#### EVERYTHING MACHINERY machinesdu









# **KEY INSIGHTS BEFORE THE SALE**





**PRICE** vs **DEMAND** ANALYSIS **BRAND** DEMAND



JULY 2022 TO JUNE 2023





# **5 YEARS OF INSIGHTS**





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## 4 MILLION ANNUAL USERS 585 MILLION DATA POINTS

EVERYTHING MACHINERY.



# HOW USERS BROWSE

tractor for sale

G





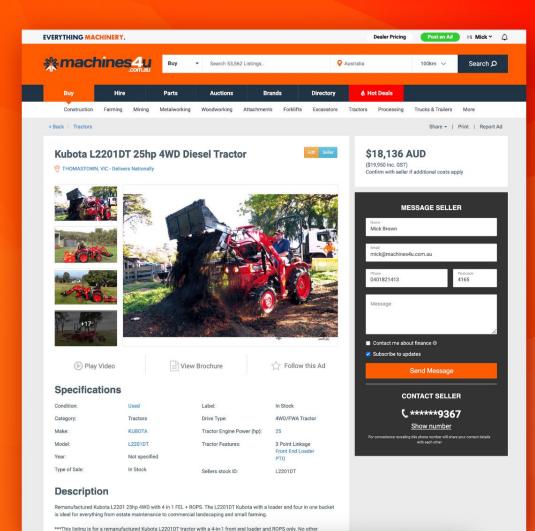






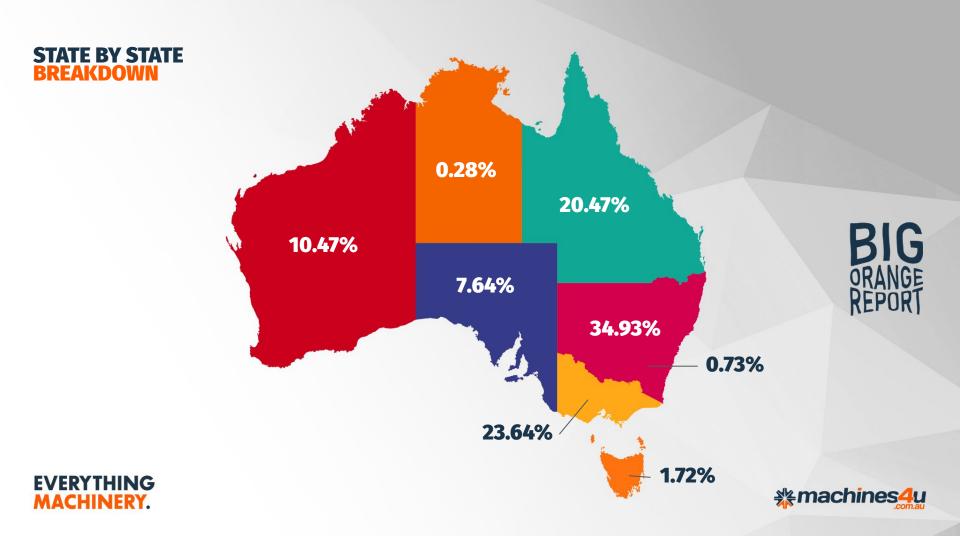
## **150+** TRACKING METRICS PER USER

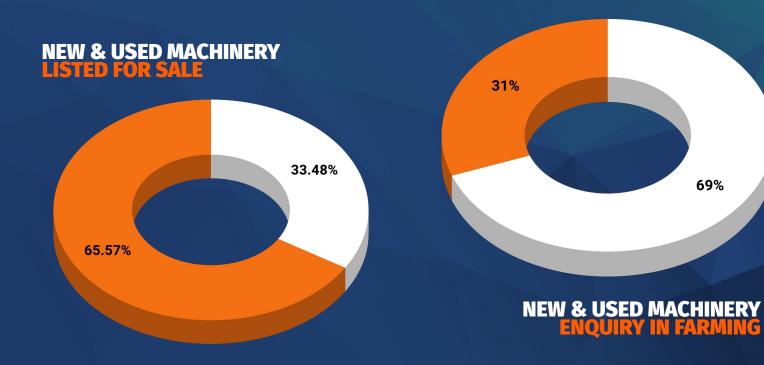
## EVERYTHING MACHINERY.



### BIG ORANGE REPORT





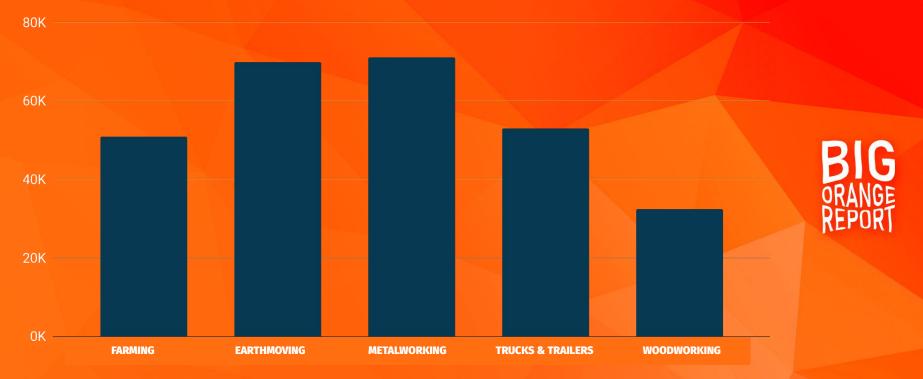






BIG ORANGE REPORT

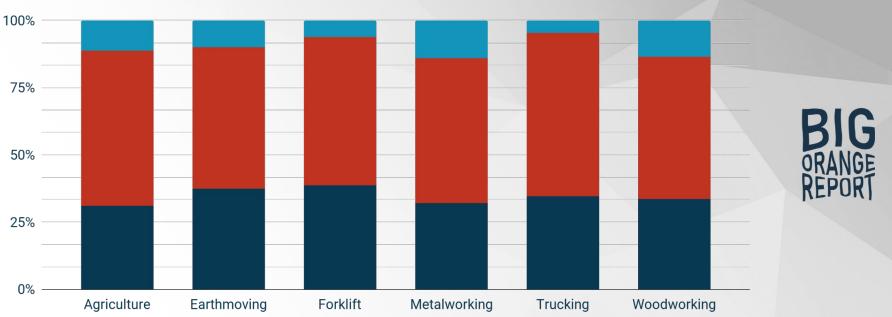
#### AVERAGE LEAD VALUE BY INDUSTRY





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#### **ENQUIRY TYPE BY INDUSTRY**

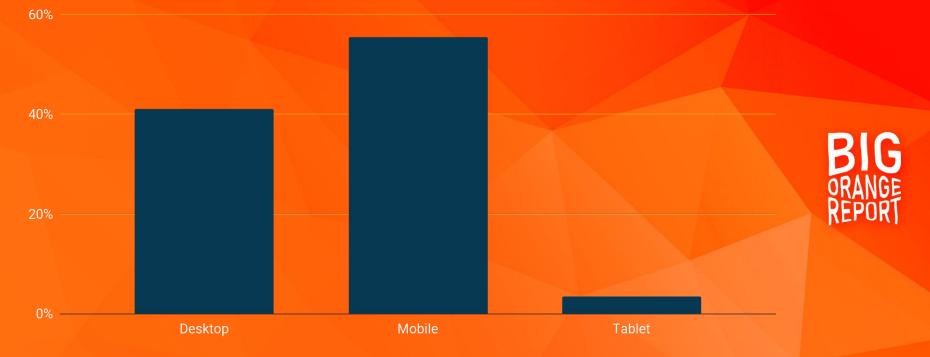


PDF Leads Email Leads Phone Leads





#### **DEVICES USED TO SEARCH FOR EQUIPMENT**





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#### LEADS AND TRAFFIC BY TIME OF DAY

Traffic – Leads Submitted





EVERYTHING MACHINERY.

#### LEADS AND TRAFFIC BY DAYS OF THE WEEK

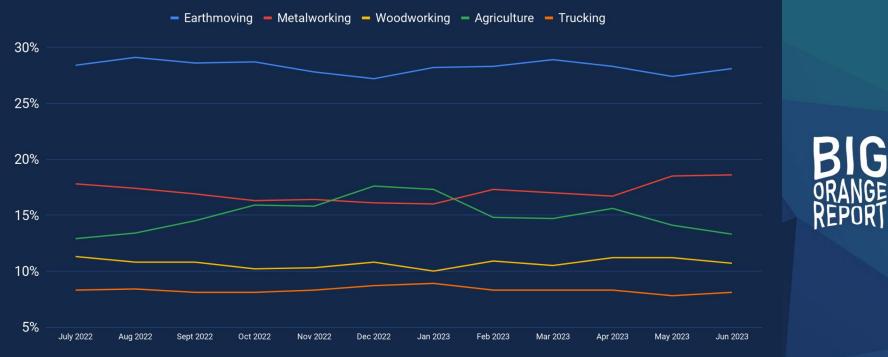
Traffic – Leads Submitted





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#### SEARCH TRENDS BY INDUSTRY





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# FARM MACHINERY INSIGHTS



620K+ TOTAL UNIQUE BUYERS







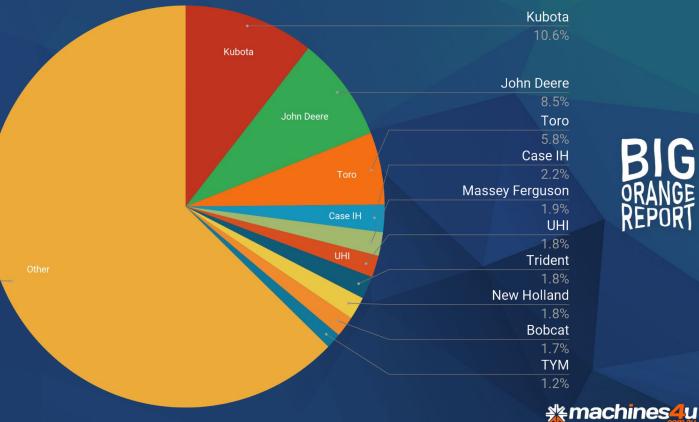


#### **TOP 10 FARMING BRANDS SEARCHED FOR ON MACHINES4U**

Other

62.7%

EVERYTHING MACHINERY.

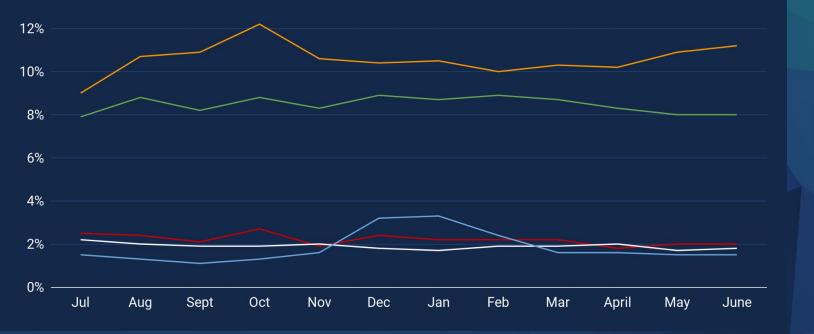






#### **SEARCH TRENDS BY BRAND - AGRICULTURE**

- Kubota - John Deere - Case IH - Massey Ferguson - Trident







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**1. TRACTOR** 



**2. SLASHER** 



**3. CHIPPER** 



**4. MULCHER** 



**5. RIDE-ON** 



6. BACKHOE



**7. ATV** 



8. WOOD CHIPPERS





**9. GRINDERS** 

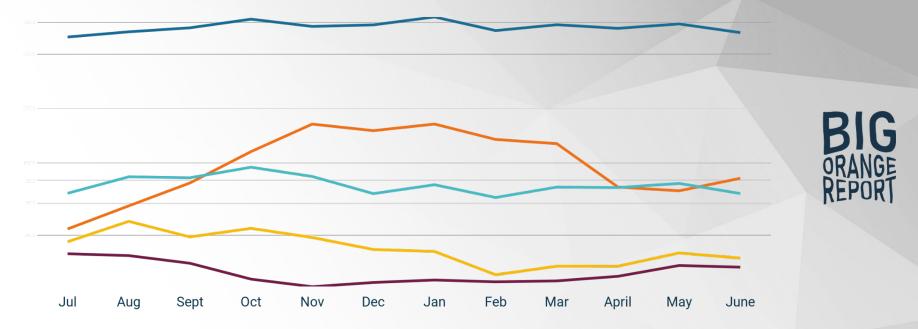
**10. HARVESTER** 





#### SEARCH TRENDS BY AGRICULTURE MACHINES

- Tractor - Ride on Mower - ATV - Harvester - Spreader



## EVERYTHING MACHINERY.

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#### **BUYER DEMAND VS SELLER SUPPLY FOR TRACTORS**

- Buyer Demand - Seller Supply

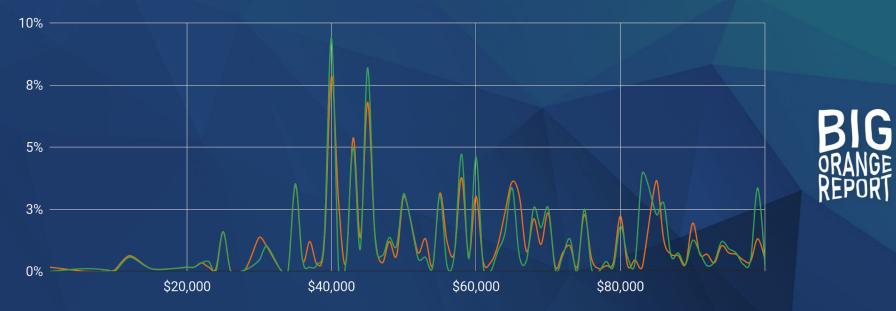




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#### **BUYER DEMAND VS SELLER SUPPLY FOR TELEHANDLERS**

- Buyer Demand - Seller Supply







#### **BUYER DEMAND VS SELLER SUPPLY FOR HARVESTERS**

- Buyer Demand - Seller Supply













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AVAILABLE OCTOBER 2023







